CALGARY FAMILY SERVICES SOCIETY Financial Statements For the year ended March 31, 2011



AUDITORS' REPORT

To the Directors of Calgary Family Services Society:

We have audited the accompanying financial statements of Calgary Family Services Society, which comprise the statement of financial position as at March 31, 2011, and the statements of operations, changes in fund balances and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Calgary Family Services Society as at March 31, 2011, and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Calgary, Alberta June 3, 2011 DCS Chartered Accountants

Statement of Financial Position

As at March 31, 2011 and 2010

| | C | perating Fund | | rogram chnology Fund | I | Capital Reserve Fund | | Total 2011 | | Total 2010 |
|--|----|------------------|----|----------------------------|----|----------------------------|----|---------------|----|---------------|
| Assets | | | | | | | | | | |
| Current | | | • | | • | | m | 010.040 | Φ. | 961 956 |
| Cash and cash equivalents | \$ | 913,240 | \$ | 0.67.000 | \$ | 046 407 | \$ | 913,240 | \$ | 761,756 |
| Investments | | 1,286,121 | | 967,392 | | 246,487 | | 2,500,000 | | 2,800,000 |
| Accounts receivable (Note 3) | | 380,315 | | • | | • | | 380,315 | | 191,064 |
| Prepaids | | 119,951 | | | | - | | 119,951 | | 115,270 |
| | | 2,699,627 | | 967,392 | | 246,487 | | 3,913,506 | | 3,868,090 |
| Property and equipment (Note 4) | | | | - | | 79,569 | | 79,569 | | 135,613 |
| | \$ | 2,699,627 | \$ | 967,392 | \$ | 326,056 | \$ | 3,993,075 | \$ | 4,003,703 |
| Liabilities | | | | | | | | | | |
| Current | | | | | | | | | | |
| Accounts payable and accrued liabilities | \$ | 601,342 | \$ | - | | - | \$ | 601,342 | \$ | 544,340 |
| Grants received in advance (Note 5) | | 1,724,858 | | - | | - | | 1,724,858 | | 1,416,343 |
| Deferred revenue (Note 6) Deferred contributions related to property and | | 312,856 | | - | | - | | 312,856 | | 347,507 |
| equipment (Note 7) | | - | | | | 79,569 | | 79,569 | | 135,613 |
| | | 2,639,056 | | <u></u> | | 79,569 | | 2,718,625 | | 2,443,803 |
| Commitments (Note 8) | | | | | | | | | | |
| Fund Balances | | | | | | | | | | |
| Fund balances (Note 10) | | 60,571 | | 967,392 | | 246,487 | | 1,274,450 | | 1,559,900 |
| | \$ | 2,699,627 | \$ | 967,392 | \$ | 326,056 | \$ | 3,993,075 | \$ | 4,003,703 |

| Approved by the Board: | |
|------------------------|------------|
| | , Director |
| | , Director |

Statement of Operations

For the year ended March 31, 2011

| | Operating Fund (Schedule) | Program Technology Fund | Capital Reserve Fund | Total 2011 | Total 2010 |
|---|---------------------------------|-------------------------------|----------------------------|---------------|---------------|
| Revenues | (| | | | |
| United Way Grant | \$ 1,750,499 | \$ - | \$ - | \$ 1,750,499 | \$ 1,513,568 |
| United Way Donor Designation | 8,052 | - | · | 8,052 | 4,807 |
| Federal Government | 317,445 | - | • | 317,445 | 315,686 |
| Provincial Government | 97,055 | - | | 97,055 | 47,302 |
| FCSS contribution | 4,318,796 | _ | | 4,318,796 | 4,266,767 |
| CFSA | 553,355 | _ | - | 553,355 | 553,355 |
| Alberta Health Services | 6,748,953 | - | | 6,748,953 | 6,024,589 |
| Client fees | 339,138 | | | 339,138 | 393,547 |
| Society fees – memberships | 210 | - | • | 210 | 390 |
| Charitable donations | 18,417 | 5,245 | ** | 23,662 | 68,955 |
| Casino and CIP | 75,000 | - , | - | 75,000 | 267,076 |
| Other | 543,842 | 16,998 | | 560,840 | 529,821 |
| Interest | , | 8,567 | | 8,567 | 35,752 |
| Deferred revenue | (61,304) | - | 56,044 | (5,260) | 231,996 |
| | 14,709,458 | 30,810 | 56,044 | 14,796,312 | 14,253,611 |
| Expenditures | | | | | |
| Âmortization | _ | - | 56,044 | 56,044 | 49,444 |
| Benefits | 1,475,937 | 4,888 | - | 1,480,825 | 1,392,261 |
| Building occupancy | 713,170 | | - | 713,170 | 710,847 |
| Community relations | 61,714 | - | - | 61,714 | 49,165 |
| Contracted services | 574,664 | 125,447 | - | 700,111 | 549,207 |
| Membership services | 5,000 | - | | 5,000 | 2,702 |
| Office expenses | 196,614 | - | - | 196,614 | 212,896 |
| Program expenses | 246,242 | 144 | - | 246,386 | 242,887 |
| Recruitment | 20,682 | | _ | 20,682 | 13,754 |
| Salaries and wages | 10,790,250 | 57,705 | - | 10,847,955 | 10,185,270 |
| Staff development | 181,355 | | - | 181,355 | 139,447 |
| Travel | 591,760 | 146 | <u></u> | 591,906 | 535,818 |
| | 14,857,388 | 188,330 | 56,044 | 15,101,762 | 14,083,698 |
| Excess (deficiency)of revenues over expenditures before allocations | (147,930) | (157,520) | - | (305,450) | 169,913 |
| Allocation to Program Technology and Capital Reserve Fund | 147,930 | (147,930) | - | • | pu . |
| Excess (deficiency) of revenue over expenditures | \$ - | \$ (305,450) | \$ - | \$ (305,450) | \$ 169,913 |

Statement of Changes in Fund Balances

For the year ended March 31, 2011

| | perating Fund | Program echnology Fund | Capital Reserve Fund | Total 2011 | Total 2010 |
|--|------------------|------------------------------|----------------------------|-------------------|-------------------|
| Balance, beginning of year | \$ 60,571 | \$ 1,252,842 | \$ 246,487 | \$ 1,559,900 | \$ 1,389,987 |
| Excess (deficiency) of revenue over expenditures | - | (305,450) | - | (305,450) | 169,913 |
| Prior year adjustment (Note 10) | - | 20,000 | N A | 20,000 | |
| Balance, end of year | \$ 60,571 | \$ 967,392 | \$ 246,487 | \$ 1,274,450 | \$ 1,559,900 |

Statement of Cash Flows

For the year ended March 31, 2011

| | Operating Fund | Program Technology Fund | Capital Reserve Fund | Total 2011 | Total 2010 |
|---|----------------------|----------------------------------|----------------------------|---|--|
| Operating activities Excess (deficiency) of revenue over expenditures Amortization Deferred contributions Changes in non-cash operating working capital | \$ - - 171,585 | \$ (305,450) - - 20,000 | \$ - 56,044 (56,044) | \$ (305,450) 56,044 (56,044) 191,585 | \$ 169,913 49,444 (4,454) 1,636,956 |
| | 171,585 | (285,450) | - | (113,865) | 1,851,859 |
| Financing activities Deferred revenue allocation | (34,651) | - | be . | (34,651) | (137,236) |
| Investing activities Purchase of property and equipment Sales (purchase) of investments | 14,550 | 285,450 | - - | 300,000 | (44,990) (1,602,700) |
| | 14,550 | 285,450 | t- | 300,000 | (1,647,690) |
| Increase (decrease) in cash | 151,484 | - | - | 151,484 | 66,933 |
| Cash, beginning of year | 761,756 | * | | 761,756 | 694,823 |
| Cash, end of year | \$ 913,240 | \$ - | \$ - | \$ 913,240 | \$ 761,756 |

Statement of Operations - Operating Fund

For the year ended March 31, 2011

| | Home Care Program | e Program | Older | Older Adults | | | | Courselling | Counselling a | Courselling and Supplementary Programs | ary Programs | | | | |
|--|-------------------|---------------------|------------------|---------------------|-----------|--|---------|-------------|--------------------------|--|--------------|-------------------|----------------------|----------|------------|
| | | Care | | | | ************************************** | | | | | | | | | |
| | Ноше Care | giver. Education | Urgent Family | Senior's Program | APC | Counselling Services | CFSA | Starburst | Volunteer Coordinator | Early Literacy | Spirit | Critical Hours | Family Connectors | Misc. | Total |
| Revenue | | | | | | | | | | | | | | | |
| United Way Grant | , | 52,332 | 99,632 | 1 | • | 993,468 | • | 122,136 | ٠ | 323,000 | 32,000 | * | 95,931 | 32,000 | 1,750,499 |
| United Way Donor | | , | , | 1 | • | 8,052 | • | 1 | • | , | • | ; | • | • | 8,052 |
| Federal government | 1 | , | • | 1 | • | • | • | • | ٠ | | 317,445 | • | • | ' | 317,445 |
| Provincial government | * | ' | • | 42,590 | • | ٠ | 1 | • | • | 40,000 | • | * | • | 14,465 | 97,055 |
| FCSS contribution | | • | • | 2,983,466 | 1,042,641 | • | • | 56,962 | 67,056 | , | • | 138,156 | • | 30,515 | 4,318,796 |
| CFSA | • | • | • | • | , | • | 553,355 | • | • | | , | , | • | • | 553,355 |
| Alberta Health Services | 6,748,953 | • | • | 1 | • | • | • | • | • | , | • | • | , | , | 6,748,953 |
| Client fees | 4,087 | , | 6,934 | 249,766 | 16,153 | 43,578 | • | • | • | | • | • | • | 18,620 | 339,138 |
| Society fees | 1 | • | • | • | | 210 | | ٠ | ٠ | • | • | 1 | • | • | 210 |
| Charitable donation | | • | • | 7,200 | 650 | • | • | 1,000 | • | 5,312 | * | • | , | 4,255 | 18,417 |
| Casino and CIP | 1 | • | • | ı | • | 75,000 | • | • | ٠ | • | • | 1 | • | , | 75,000 |
| Other | 54,951 | , | • | 117,408 | 3,557 | 152,463 | • | 3,191 | , | 2,970 | 15,877 | • | • | 193,425 | 543,842 |
| Deferred revenue | | , | • | (40,905) | 7,717 | 10,500 | • | 35,000 | • | (70,106) | (15,877) | • | • | 12,367 | (61,304) |
| Total Revenue | 6,807,991 | 52,332 | 106,566 | 3,359,525 | 1,070,718 | 1,283,271 | 553,355 | 218,289 | 67,056 | 301,176 | 349,445 | 138,156 | 95,931 | 305,647 | 14,709,458 |
| Expenses | | | | | | | | | | | | | | • | |
| Salaries and wages | 5,250,629 | 47,987 | 95,571 | 2,415,210 | 671,573 | 872,899 | 420,813 | 167,392 | 53,841 | 145,289 | 274,922 | 102,663 | 80,275 | 191,186 | 10,790,250 |
| Benefits | 637,727 | 4,345 | 7,441 | 374,098 | 122,907 | 135,342 | 926'09 | 17,046 | 8,422 | 18,675 | 43,050 | 13,857 | 10,601 | 21,450 | 1,475,937 |
| Recruitment | 11,027 | , | • | 4,155 | 2,235 | 2,280 | 343 | , | • | 8 | į | ı | 200 | 25 | 20,682 |
| Travel | 349,126 | • | 2,625 | 120,731 | 34,504 | 50,201 | 15,536 | 4,885 | 755 | 2,362 | 7,361 | 1,218 | 674 | 1,782 | 591,760 |
| Staff development | 76,815 | • | 571 | 51,333 | 19,512 | 16,904 | 3,922 | 2,359 | 320 | 6,985 | , | 178 | 595 | 1,861 | 181,355 |
| Building occupancy | 196,443 | • | • | 179,842 | 159,792 | 114,070 | 47.257 | 15,766 | • | • | • | , | ٠ | • | 713,170 |
| Contracted services | 104,299 | ٠ | • | 100,252 | 17,876 | 117,434 | 611 | 2,601 | ٠ | 91,682 | 9,104 | 7,601 | • | 123,204 | 574,664 |
| Program expenses | 62,931 | • | 358 | 43,447 | 8,640 | 15,296 | 1,442 | 7,437 | 3,353 | 35,944 | 15,008 | 12,616 | 2,924 | 36,846 | 246,242 |
| Community relations | 10,982 | • | ٠ | 12,487 | 4,554 | 4,507 | 151 | 120 | 365 | | ٠ | 23 | 78 | 28,447 | 61,714 |
| Office expenses | 79,598 | , | • | 26,690 | 28,375 | 28,151 | 2,304 | 683 | • | 149 | ď | • | 284 | 380 | 196,614 |
| Membership services | 2,185 | , | , | 1,280 | 750 | 785 | • | 1 | , | ٠ | • | , | 1 | 1 | 5,000 |
| Total Expenses | 6,781,762 | 52,332 | 106,566 | 3,359,525 | 1,070,718 | 1,357,869 | 553,355 | 218,289 | 67,056 | 301,176 | 349,445 | 138,156 | 95,931 | 405,208 | 14,857,388 |
| Types (definitions) of revenue was evenues | 36 279 | 1 | , | • | • | (74 598) | • | • | • | | • | , | • | (99.561) | (0£6,741) |
| בשרבים (מכוותניוני) אי יביניותני אורי בשביים | /mm(n.g | 7 | | 3 | | (0,000,0) | | | | | | | | 10000000 | 77.22.25 |

DCS CHARTERED ACCOUNTANTS

Notes to Financial Statements

For the year ended March 31, 2011

Note 1 - Purpose of Organization

Calgary Family Services Society is a regional organization operating programs to provide Calgary's diverse population with high quality, innovative counseling and caregiving services. The Society is a not-for-profit organization incorporated under the Societies Act of the Province of Alberta and is a registered charity under the Income Tax Act. Programs aim to enhance individual and family relationships, help children reach their full potential, engage older adults in their communities, and assist vulnerable citizens in maintaining dignity and respect. Individuals, families and communities turn to Calgary Family Services Society for support and solutions through childhood, adulthood and elderhood. Funding comes from various donors who include other not-for-profit organizations, the Federal Government, Provincial Government, the City of Calgary and charitable donations.

Note 2 - Significant Accounting Policies

The financial statements of the Society have been prepared by management in accordance with accounting standards for not-for-profit organizations published by The Canadian Institute of Chartered Accountants, using the fund method of reporting restricted contributions. Because a precise determination of many assets and liabilities is dependent upon future events, the preparation of periodic financial statements necessarily involves the use of estimates and approximation. The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the significant accounting policies summarized below:

(a) Fund accounting

The Operating Fund reports revenue and expenses related to program delivery and administrative activities.

Program Technology Fund reports on funds that have been restricted for the purpose of non funded agency programs and for acquiring and upgrading operating systems and related technical support.

The Capital Reserve Fund shows resources allocated for future expansions.

(b) Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, balances with banks, and short term investments with maturities of three months or less from date of purchase.

(c) Investments

Investments consist of term deposits and accrued interest with maturities in excess of three months from date of purchase.

Notes to Financial Statements

For the year ended March 31, 2011

Note 2 - Significant Accounting Policies (Continued)

(d) Revenue recognition

Restricted contributions are recognized as revenue of the appropriate fund in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue of the appropriate fund when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Restricted investment income is recognized as revenue of the appropriate fund in the year in which the related expenses are incurred. Unrestricted investment income is recognized as revenue when earned.

Fees for services rendered is recorded on an accrual basis. Such revenue is recorded in the accounts during the period in which the service is rendered by the Society and the corresponding account receivable is also recorded at that time.

(e) Deferred revenue

Revenue is deferred in the operating fund when it relates to externally restricted operating funding received in the current period but related to a future period.

(f) Property and equipment

Purchased property and equipment is recorded in the Capital Reserve Fund at cost. Contributed property and equipment is recorded in the Capital Reserve Fund at fair value at the date of contribution. Property and equipment are amortized using the following schedule:

Computers 45% straight line
Office furniture and equipment 20% straight line
Vehicle 30% straight line
Leasehold improvements 7 years straight line

(g) Financial instruments

The Society's financial instruments consist of cash investments, accounts receivable, and accounts payable and accruals. It is management's opinion that the Society is not exposed to significant interest, currency, or credit risks arising from these financial instruments. As at the Society's year end, the fair values of these financial instruments approximate their carrying value.

(h) Donated services

Volunteers contribute a significant amount of their time each year to the Society's activities. Because of the difficulty of determining the fair value, contributed services of this nature are not recognized in the financial statements.

Notes to Financial Statements

For the year ended March 31, 2011

Note 3 - Accounts Receivable

Accounts receivable consist of:

| | 2011 | 2010 |
|--|------------|------------|
| Alberta Health Services | 112,144 | 21,681 |
| Third party caregiving and counselling | 220,869 | 120,468 |
| Other | 76 | - |
| Refundable GST | 47,226 | 48,915 |
| | \$ 380,315 | \$ 191,064 |

Third party caregiving and counselling receivables are net of allowance for doubtful accounts of \$9,280 (2010 - \$15,575).

Note 4 - Property and Equipment

| | | | 2011 | | 2010 |
|---|--|------|--------------------------------------|--|--|
| | Cost | | umulated ortization | Net Book Value | let Book Value |
| Computers Office equipment Vehicle Leasehold improvements | \$ 38,772 86,821 37,372 70,148 | \$ | 36,056 37,774 28,030 51,684 | \$ 2,716 49,047 9,342 18,464 | \$ 20,163 66,411 20,554 28,485 |
| | \$ 233,113 | \$\$ | 153,544 | \$ 79,569 | \$ 135,613 |

Note 5 - Grants Received in Advance

Grants received in advance represents funds received prior to the balance sheet date which are designated for use in the subsequent period's operations.

Notes to Financial Statements

For the year ended March 31, 2011

Note 6 - Deferred Revenue

Deferred revenue represents funding for specified programs for which related expenses have not been incurred as at the balance sheet date.

Changes in deferred revenue are as follows:

| | | 2011 | 2010 |
|--|--|-------------------------------|---------------------------------------|
| Balance, beginning of year Deferred contributions Transferred to revenue | \$ | 347,507 30,933 (65,584) | \$ 484,743 133,151 (270,387) |
| Balance, end of year | \$ ************************************ | 312,856 | \$ 347,507 |

Deferred revenue summarized by programs are as follows:

| Operating | | 2011 | 2010 |
|-----------------------------|-------------|---------|---------------|
| Programs: | • | | |
| WCB Dividend | | 54,678 | 75,054 |
| Casino | | 902 | 902 |
| Donation from Inner City | | 4,841 | 9,000 |
| Early literacy | | 104,156 | 30,218 |
| Starburst | | | 35,000 |
| Primetime | | - | 75,000 |
| Outreach | | 66,585 | 35,000 |
| United Way - Widow | | 7,689 | 6,699 |
| United Way - Scholarship | | 500 | 1,500 |
| City – Counselling | | - | 3,558 |
| City - Senior Support | | 46,660 | 10,100 |
| FCSS Sustainability Project | | 1,468 | - |
| CIP – Spirit | | 15,877 | 14,404 |
| CIP FLÎF | | 9,500 | 23,832 |
| Get up and Go | | ~ | 27,240 |
| | \$ | 312,856 | \$ 347,507 |

Notes to Financial Statements

For the year ended March 31, 2011

Note 7 - Deferred Contributions Related to Property and Equipment

| | 2011 | 2010 |
|--|---------------------------|--------------------------|
| Opening balance Deferred contributions related to property and equipment received Recognized in current year | \$ 135,613 (56,044) | \$ 140,067 (4,454) |
| | \$ 79,569 | \$ 135,613 |

The deferred contributions related to property and equipment represents the purchase of assets for the new office building. Assets are being amortized on a straight line basis.

Note 8 - Commitments

The Society entered into an agreement on December 8, 2008 to lease its administration office premises until March 31, 2016. The schedule of annual rent payments is as follows:

| 2012 | \$ 410,124 |
|------|---------------|
| 2013 | \$ 447,408 |
| 2014 | \$ 447,408 |
| 2015 | \$ 447,408 |

In order to more effectively deliver better services, the Society operates several "field offices" throughout the Calgary area. The Society rents these facilities on a month to month basis.

Note 9 - Financial Instruments

The Society has elected to follow the presentation and disclosure requirements of CICA Handbook Section 3856. Management has elected that financial instruments held for trading include investments carried at fair market value with differences recorded in net income. The investments classified as held for trading purposes consist of Guaranteed Investment Certificates with interest at 1.25% maturing on September 15, 2011. As at March 31, 2011, the carrying values of the Guaranteed Investment Certificate approximate its fair market value therefore no unrealized gains or losses have been recorded in net income. Other financial instruments held at year end that are not classified as held for trading include: accounts receivable, which include trade receivables and GST receivables and are carried at amortized cost; prepaids, which include prepaid expenses and are carried at amortized cost; and accounts payable and accrued liabilities, which include trade accounts payable and are recorded at amortized cost. The carrying values of these financial instruments also approximate their fair market values at March 31, 2011.

Unless otherwise noted, it is management's opinion that the Society is not exposed to significant interest, currency or credit risk arising from these financial instruments.

Notes to Financial Statements

For the year ended March 31, 2011

Note 10 - Prior Year Adjustment

During the year, a prior year adjustment of \$20,000 was recorded. This adjustment was for a possible legal claim that was accrued in 2008 - 2009. The accrual was reversed in the current year, as the employee did not take legal action against The Society.